**RATE CARD**

Concert Hall and Center Theater

Effective July 1, 2017

<table>
<thead>
<tr>
<th>RATES - CONCERT HALL [1,523 seats]</th>
<th>MONDAY-THURSDAY</th>
<th>FRIDAY-SUNDAY/ ANY PERFORMANCE DAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMERCIAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$2,250</td>
<td>$2,850</td>
<td></td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$2,850</td>
<td>$3,575</td>
</tr>
<tr>
<td>NON-PROFIT</td>
<td>$1,880</td>
<td>$2,280</td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$2,250</td>
<td></td>
</tr>
</tbody>
</table>

*Concert Hall comes with the right of 1st Refusal on performance days to buyout the Lyric Court at 60% of the applicable rate should the licensee not wish there to be an event in the Lyric on the same day as their performances.

<table>
<thead>
<tr>
<th>RATES - CENTER THEATER [404 seats]</th>
<th>MONDAY-THURSDAY</th>
<th>FRIDAY-SUNDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMERCIAL</td>
<td>$700</td>
<td>$1,000</td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$900</td>
<td>$1,500</td>
</tr>
<tr>
<td>NON-PROFIT</td>
<td>$500</td>
<td>$800</td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$700</td>
<td>$1,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RATES – LYRIC COURT [300-600 VARIABLE]</th>
<th>MONDAY-THURSDAY</th>
<th>FRIDAY-SUNDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMERCIAL</td>
<td>$400</td>
<td>$800</td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$600</td>
<td>$1,000</td>
</tr>
<tr>
<td>NON-PROFIT</td>
<td>$300</td>
<td>$600</td>
</tr>
<tr>
<td>PEAK MONTHS*</td>
<td>$400</td>
<td>$800</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RATES – Studio 1 [Capacity: 93 VARIABLE]</th>
<th>BOX OFFICE</th>
<th>FACILITY FEE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial</td>
<td>$50/hour</td>
<td>$1/TICKET</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>$30/hour</td>
<td>$1/TICKET</td>
</tr>
</tbody>
</table>

**ADDITIONAL REQUIRED COSTS**

<table>
<thead>
<tr>
<th></th>
<th>CONCERT HALL</th>
<th>CENTER THEATER</th>
</tr>
</thead>
<tbody>
<tr>
<td>TICKET OFFICE LABOR</td>
<td>$500/performance</td>
<td>$400/performance</td>
</tr>
<tr>
<td>TICKET PRINTING</td>
<td>$0.25/ticket</td>
<td>$0.25/ticket</td>
</tr>
<tr>
<td>FACILITY FEE/HOUSE RESTORATION FEE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TICKETED EVENT</td>
<td>$1 or $3</td>
<td>$1 or $2</td>
</tr>
<tr>
<td>NON-TICKETED EVENT</td>
<td>$1,200</td>
<td>$600</td>
</tr>
<tr>
<td>FRONT OF HOUSE USHER SERVICES</td>
<td>$600</td>
<td>$250</td>
</tr>
<tr>
<td>TECHNICAL LABOR</td>
<td>TBD/Hr</td>
<td>TBD/Hr</td>
</tr>
<tr>
<td>CREDIT CARD FEES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BMI/ASCAP</td>
<td>1.6% Gross ticket sales; Flat fee based on attendance</td>
<td></td>
</tr>
<tr>
<td>INSURANCE</td>
<td>Provide certificate or purchase through CCAE. Premium TBD</td>
<td></td>
</tr>
</tbody>
</table>

*Peak Months: April, May, June, November, and December*
### ADDITIONAL RATE DETAILS

*Not Applicable to all Licensees*

#### OTHER FEES

<table>
<thead>
<tr>
<th>Service</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>DEDICATED SECURITY GUARD</td>
<td>$25/HOUR</td>
<td></td>
</tr>
<tr>
<td>MERCHANDISE COMMISSION</td>
<td>20% COMMISSION (Resale License Required)</td>
<td></td>
</tr>
<tr>
<td>ADDITIONAL TECHNICAL EQUIPMENT</td>
<td>QUOTED PER EVENT</td>
<td></td>
</tr>
<tr>
<td>CATERING SERVICES</td>
<td>QUOTED PER EVENT</td>
<td></td>
</tr>
</tbody>
</table>

#### BOX OFFICE FEES

*Fees Charged to Licensee*

<table>
<thead>
<tr>
<th>Service</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>REFUND FEES</td>
<td>5%</td>
<td></td>
</tr>
<tr>
<td>RETURNED CONSIGNMENT</td>
<td>$0.50 PER TICKET</td>
<td></td>
</tr>
<tr>
<td>RETURNED CONSIGNMENT DAY OF EVENT</td>
<td>$1.00 PER TICKET</td>
<td></td>
</tr>
<tr>
<td>RETURNED CONSIGNMENT AFTER EVENT</td>
<td>$ APPLICABLE FACILITY FEE</td>
<td></td>
</tr>
</tbody>
</table>

#### TECHNICAL EQUIPMENT & SUPPLY FEES

*FACILITY CHARGES FOR TECHNICAL EQUIPMENT PER DAY/WEEKLY CAP*

<table>
<thead>
<tr>
<th>Item</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORCHESTRA SHELL (CH)</td>
<td>$150/$300</td>
</tr>
<tr>
<td>FOLLOWSPOT STRONG XENON SUPER TROOPER (CH)</td>
<td>$200/$400</td>
</tr>
<tr>
<td>FOLLOWSPOT LYCIAN MIDGET HP (CT)</td>
<td>$125/$250</td>
</tr>
<tr>
<td>STEINWAY 9’ GRAND PIANO (CH)</td>
<td>$250/$500</td>
</tr>
<tr>
<td>STEINWAY 7’ GRAND PIANO (CT)</td>
<td>$200/$400</td>
</tr>
<tr>
<td>UPRIGHT PIANO</td>
<td>$75</td>
</tr>
<tr>
<td>PIANO TUNING (designated house tuner only)</td>
<td>$140</td>
</tr>
<tr>
<td>E-VISION 1080P (CH)</td>
<td>$500</td>
</tr>
<tr>
<td>SANYO PLC-XP46 LCD PROJECTOR (CT)</td>
<td>$250</td>
</tr>
<tr>
<td>DVD OR VHS PLAYER</td>
<td>$25</td>
</tr>
<tr>
<td>11’ x 19’ SCREEN w/ BLACK BOTTOM SKIRT</td>
<td>$100</td>
</tr>
<tr>
<td>HARLEQUIN DANCE FLOOR</td>
<td>$150/$300</td>
</tr>
<tr>
<td>PHONE/FAX/MODEM &amp; INTERNET LINE</td>
<td>$50</td>
</tr>
<tr>
<td>WIRELESS MICROPHONE</td>
<td>$85/$170</td>
</tr>
<tr>
<td>AUXILIARY POWER PANEL (company switch)</td>
<td>$200</td>
</tr>
<tr>
<td>WASHER AND DRYER</td>
<td>$75/$150</td>
</tr>
<tr>
<td>VIEDO AND/OR AUDIO RECORDING</td>
<td>By special arrangement ONLY</td>
</tr>
<tr>
<td>SPECIAL EQUIPMENT</td>
<td>Rental Cost + 25%</td>
</tr>
<tr>
<td>ADMINISTRATIVE FEE</td>
<td>19.3%</td>
</tr>
</tbody>
</table>